

Miles Security Camera System
Questions and Answers from Pre-Proposal Conference
November 1, 2022 at 2:00pm
Addendum 01

A Pre-Proposal Conference was conducted to review the Miles Security Camera System - Request for Proposal requirements and overall system performance needs. During the meeting several questions were asked and the following are the answers these questions. Also included in more information on the needs and performance criteria for the security camera system. This information will become a part of the Security Camera System RFP as Addendum 01.

Questions

1. Response time for repairing cameras?

Answer: 1 or 2 business days for regular trouble calls; 12 hours for emergency calls

2. Are there cameras in elevators?

Answer: Multiple buildings have cameras in the elevators (approximately 10 elevator phones). The specific building will be determined prior the start of installation.

3. Who is responsible for the VLAN setup for Miles or the vendor?

Answer: Miles will setup the Security Camera VLAN. However, the vendor is responsible for connecting the cameras to the VLANs and configuring the cameras and NVR

4. NVR must be installed a lockable cabinet or secure location. Please include cost to provide a minimum size cabinet required for the NVR. Coordinate space and location of NVR / Cabinet with Miles.

5. Vendors need a map of the campus

Answer: See attached map. Vendors are encouraged to find the latest Google map of the campus

6. How will proposal be evaluated?

Answer: Miles will evaluate proposal based on three (3) categories: Vendor Qualifications; Hardware; and Price. More information included.

7. What type Cisco switches are currently used by Miles?

Answer: Catalyst 9200 48 Poe+

8. Is Miles seeking open or proprietary devices or cameras system?

Answer: Open. Equipment must meet industry standards for compatibility and connectivity (ONVIF).

9. Is plenum cable installed in buildings on campus?

Answer: Yes, base the cabling cost on the use of plenum cabling

10. What color of network cable can be used?

Answer: Green (coordinate exact color with Miles prior to installation)

11. Who will remove old camera equipment?

Answer: The vendor is responsible for removal of old camera equipment and related hardware.

12. What is the disposal process for old camera equipment?

Answer: TBD

13. What are the requirements to attach cameras to a building?

Answer: There are 2 or 3 historic buildings on campus that will require special consideration during camera installation. All installation on building must be done in professional manner with minimum drilling and cutting. All cameras and boxes must be neatly installed with all cabling dressed and in conduit. Any exceptions must be approved in advance by Miles.

14. Is a software upgrade plan (such as Smart Assurance by Avigilon) required?

Answer: Yes, the RFP does require cost for 1, 2, and 3 year software upgrades.

15. Change the warranty of labor and parts to 5 year and provide line item cost for additional 3 years

16. Will monitors or computers be used locations such as dorms, cafeteria, LRC, and security office to view camera images?

Answer: Separate and dedicated monitors will be used in these areas to monitor the camera images. We require the capability to monitor any camera using a computer with

the appropriate software and also to access the cameras using a mobile app on a phone or tablet.

17. Is there a UPS installed in the rack to connect the NVR and other camera equipment?

Answer: No. Miles has a separate project planned to install UPS in each rack. Please that all or most currently installed racks are two post. Additional rack posts will be needed. Miles will coordinate the installation of the additional rack posts.

18. Are blank faceplates required to coverage any boxes where no equipment is currently installed? Is a pull string required in all conduit?

Answer: Yes, blank faceplates are required and also pull strings.

19. How will damage to walls and ceilings be handled?

Answer: The vendor is responsible repairing any damage to walls, ceilings, and other areas including painting as needed

20. The RFP is amended to include the following evaluation criteria:

Criteria

The Owner shall evaluate proposals upon criteria from three categories: equipment considerations, Vendor considerations, and financial considerations. A maximum of 1000 points per proposal will be awarded in these areas as indicated below. The Owner shall hold sole discretion in the evaluation of the proposals in these areas.

A. Equipment Considerations

It shall be considered of utmost importance that the system design which fulfills the minimum size, capacity and performance characteristics contained in the system requirements of this document. Systems which fail to meet any of the requirements as set forth herein may be rejected. The manner in which system requirements are met as well as the availability and functionality of specified items such as, ease of system operation and projected longevity are among the items which will be considered. Points awarded as a result of such equipment considerations shall not exceed 300. The Owner reserves the right to determine whether or not a given system meets, exceeds or fails to meet their short and long range needs. Furthermore, those proposals which meet or exceed these needs shall be ranked by the evaluators and relative points awarded accordingly.

B. Vendor Considerations

It is important that the Vendor be totally capable and qualified to provide, install and maintain the Security Camera System. The Owner shall evaluate the Vendors with regard to experience (particularly with other installations of comparable size and complexity), available manpower, financial stability and proposed installation, training and maintenance plans. Proposals from Vendors who are unable to demonstrate, to the satisfaction of the evaluators, that they are fully capable of fulfilling all the obligations imposed upon the Vendor by this document, shall be rejected. Furthermore, the Owner

shall determine which Vendor(s) is (are) most qualified to fulfill these obligations and assign points not to exceed 300 in light of their ranking.

C. Financial Considerations

The initial costs of the system shall, of course, be the major determinant in the selection process. Financial evaluation will be undertaken to determine the lowest true and total cost over a three-year system life cycle. True and total costs of a given proposal shall be determined by the Owner utilizing financial data provided by the Vendor, as well as, other cost items which will be considered appropriate by the Owner. Those cost items which will be considered are: cost of maintenance; cost of software upgrades; costs of system administration; and any other determinate costs associated with the acquisition, installation and operation of the proposed system. Owner reserves the right to determine total system costs and will rank acceptable proposals according to the following cost formula:

$$A/B \times 400 = C$$

Where: A = Lowest Cost Proposal

B = Proposal Being Evaluated

C = Points to be Applied

21. COVID 19 - Masks are required to be used by all vendors while working inside building on campus.
22. The revised Security Camera spreadsheet include 365 cameras or lenses (interior and exterior cameras). Use the 365 total cameras for determining the overall cost.